FORM D



UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM D

NOTICE OF SALE OF SECURITIES
PURSUANT TO REGULATION D,
SECTION 4(6), AND/OR
UNIFORM LIMITED OFFERING EXEMPTION

OMB AP	PROVAL
OMB Number:	<u> </u>
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Name of Offering (check if this is an amendment and name has changed, and indicate change.) Sale of Series B Preferred Stock and the Common Stock issuable upon conversion thereof	1139021 -3360
Filing Under (Check box(es) that apply): Rule 504 Rule 505 Rule 506	Section 4(6) ULOE JUN 2 0 2002
Type of Filing: New Filing 🔀 Amendment	P mumson
A. BASIC IDENTIFICATION DATA	FINANCIAL
Enter the information requested about the issuer	
Name of Issuer check if this is an amendment and name has changed, and indicate change.) Confluence Networks, Inc.	
Address of Executive Offices (Number and Street, City, State, Zip Code) 673 S. Milpitas Blvd., Milpitas, CA 95035	Telephone Number (Including Area Code) (408) 228-6500
Address of Principal Business Operations (Number and Street, City, State, Zip Code) (if different from Executive Offices)	Telephone Number (Including Area Code)
Brief Description of Business Computer Storage	RECEIVED
Type of Business Organization corporation	SUN 0 3 2002
Month Year	Actual Estimated for State

GENERAL INSTRUCTIONS

Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When To File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where To File. U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

State:

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the recurs all exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

Part Philipping Control of the Contr		A. BASIC IDENTI	FICATION DATA	The same of	en de la companya de La companya de la co
Each beneficial ownerEach beneficial owner	ssuer, if the issuer hat having the power to having the power to and director of corporate	as been organized within the p vote or dispose, or direct the v vote or dispose, or direct the v orate issuers and of corporate		nore of a class of eq	uity securities of the issuer; uity securities of the issuer;
Check Box(es) that Apply:	Promoter	⊠ Beneficial Owner	Executive Officer	□ Director □ Director	General and/or Managing Partner
Full Name (Last name first, if Shah, Nilesh	individual)				
Business or Residence Addres c/o Confluence Networks, In		•			
Check Box(es) that Apply:	Promoter	Beneficial Owner	☐ Executive Officer	Director	☐ General and/or Managing Partner
Full Name (Last name first, if Redpoint Ventures	individual)				
Business or Residence Addres	s (Number and Str	eet, City, State, Zip Code)			
3000 Sand Hill Road, Bldg. 2	2, Suite 290, Menl		*		· · · · · · · · · · · · · · · · · · ·
Check Box(es) that Apply:	☐ Promoter	☑ Beneficial Owner	Executive Officer	Director	☐ General and/or Managing Partner
Full Name (Last name first, if	individual)				
New Enterprise Associates	27 1 1 1 2	O. G. E. G. I.			
Business or Residence Addres 2490 Sand Hill Road, Menlo		eet, City, State, Zip Code)			
Check Box(es) that Apply:	Promoter	Beneficial Owner	Executive Officer	Director	General and/or Managing Partner
Full Name (Last name first, if Gajjar, Kumar	individual)				
Business or Residence Address c/o Confluence Networks, Inc		· -	35		
Check Box(es) that Apply:	Promoter	Beneficial Owner		☐ Director	☐ General and/or Managing Partner
Full Name (Last name first, if Seim, Rob	individual)				
Business or Residence Address					
c/o Confluence Networks, Inc	c., 673 S. Milpitas	Blvd., Milpitas, CA 950	35		
Check Box(es) that Apply:	Promoter	Beneficial Owner	Executive Officer	□ Director	☐ General and/or Managing Partner
Full Name (Last name first, if	individual)				
Beasley, Allen	- 0111-2:-				
Business or Residence Address c/o Redpoint Ventures, 3000		• •	Park CA 94025		
Go Keupoint ventures, 5000	Sanu min Koad, j	Diug. 2, Suite 290, Miello	1 at K, CA 74023		

Check Box(es) that Apply: Promoter	☐ Beneficial Owner	Executive Officer	Director	General and/or Managing Partner						
Full Name (Last name first, if individual)	,									
Coneybeer, Robert										
Business or Residence Address (Number and St	treet, City, State, Zip Code))								
c/o New Enterprise Associates, 2490 Sand Hill Road, Menlo Park, CA 94025										
Check Box(es) that Apply: Promoter	☐ Beneficial Owner		□ Director	General and/or Managing Partner						
Full Name (Last name first, if individual)										
Hamm, John										
Business or Residence Address (Number and St	treet, City, State, Zip Code)	l .								
c/o Confluence Networks, Inc., 673 S. Milpita	is Blvd., Milpitas, CA 950	035								
Check Box(es) that Apply: Promoter	☐ Beneficial Owner	☐ Executive Officer	Director	General and/or Managing Partner						
Full Name (Last name first, if individual)										
Roberson, Dave										
Business or Residence Address (Number and St	treet, City, State, Zip Code)									
c/o Confluence Networks, Inc., 673 S. Milpita	as Blvd., Milpitas, CA 950)35								
(Use blan	Managing Partner Managing Partner									

T. Harris		and the second			B. II	NFORMAT	FION ABC	UT OFFE	RING				
1. I	Has the	issuer sold	l, or does th	e issuer inte					offering?			Yes	No ⊠
2. V	What is	the minim	um investm	ent that wil	l be accept	ed from any	/ individual	?		••••••		\$ <u>N/A</u>	
3. I	Does the	e offering p	permit joint	ownership	of a single	unit?						Yes ⊠	No
C V													
Full N	Vame (L	ast name f	first, if indiv	vidual)									
Busin	ess or F	Residence A	Address (Ni	umber and S	Street, City	, State, Zip	Code)						
Name	of Ass	ociated Br	oker or Dea	ler									
States	in Wh	ich Person	Listed Has	Solicited or	Intends to	Solicit Pur	chasers						
(Cl	heck "A	All States" o	or check inc	dividuals St	ates)					•••••		🗖 А	Il States
[A	AL]	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
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[F	RI]	[SC]	[SD]	[TN]	[TX]	[UT]	[VT]	[VA]	[WA]	[WV]	[WI]	[WY]	[PR]
Full N	Name (L	ast name f	first, if indiv	vidual)									
Busin	ess or I	Residence A	Address (N	umber and S	Street, City	, State, Zip	Code)						
Name	of Ass	ociated Bro	oker or Dea	ler									
States	in Whi	ich Person	Listed Has	Solicited or	Intends to	Solicit Pur	chasers						
(Cl	neck "A	Il States" o	or check inc	lividuals St	ates)		***************************************			• • • • • • • • • • • • • • • • • • • •		🗌 А	ll States
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[F	RI]	[SC]	[SD]	[TN]	[TX]	[UT]	[VT]	[VA]	[WA]	[WV]	[WI]	[WY]	[PR]
Full N	Vame (L	ast name f	irst, if indiv	vidual)									
Busin	ess or F	Residence A	Address (Nu	umber and S	Street, City	State, Zip	Code)						
Name	of Ass	ociated Bro	oker or Dea	ler									
States	in Wh	ich Person	Listed Has	Solicited or	Intends to	Solicit Pur	chasers		•				
(Cl	neck "A	ll States" o	or check inc	dividuals St	ates)			••••••			•••••	🔲 A	ll States
[A	AL]	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
[I]	L]	[IN]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[[MA]	[MI]	[MN]	[MS]	[MO]
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	C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PRO	OCEEDS	
1.	Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero." If the transaction is an exchange offering, check this box \(\square\$\) and indicate in the columns below the amounts of the securities offered for exchange and already exchanged.		
	Type of Security Debt	Aggregate Offering Price \$	Amount Already Sold \$
	Equity	\$ 28 295 299 85	\$_28,295,299.85
	☐ Common ☐ Preferred	Ψ <u>20,273,277.03</u>	Ψ <u>20,273,277.03</u>
	Convertible Securities (including warrants)	\$	\$
	Partnership Interests	\$	\$
	Other (Specify)	\$	\$
	Total	\$_28,295,299.85	\$ 28,295,299.85
	Answer also in Appendix, Column 3, if filing under ULOE.		
2.	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines Enter "0" if answer is "none" or "zero."	f Number	Aggregate Dollar Amount
	Accredited investors	Investors 19	of Purchase \$ 28,295,299.85
	Non-accredited Investors		Ψ_20,223,233.03
	Total (for filings under Rule 504 only)		-
	Answer also in Appendix, Column 4, if filing under ULOE.		
3.	If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C - Question 1.	f	5 .0.4
	Type of Offering	Type of Security	Dollar Amount Sold
	Rule 505		\$
	Regulation A		\$
	Rule 504		\$
	Total		\$
4.	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish are estimate and check the box to the left of the estimate.	<i>'</i>	
	Transfer Agent's Fees		\$
	Printing and Engraving Costs		\$
	Legal Fees	\boxtimes	\$ <u>60,000.00</u>
	Accounting Fees		\$
	Engineering Fees.		\$
	Sales Commissions (specify finders' fees separately.)		\$
	Other Expenses (identify)		\$
	Total	\boxtimes	\$_60,000.00

	C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF P	OCEEDS	
5.	b. Enter the difference between the aggregate offering price given in response to Part C - Question I at total expenses furnished in response to Part C - Question 4.a. This difference is the "adjusted groproceeds to the issuer." Indicate below the amount of the adjusted gross proceeds to the issuer used or proposed to be used for each proceed.	ss ch	\$ 28,235,299.85
	of the purposes shown. If the amount for any purpose is not known, furnish an estimate and check the be to the left of the estimate. The total of the payments listed must equal the adjusted gross proceeds to the issuer set forth in response to Part C - Question 4.6 above.		
		Payments to Officers, Directors & Affiliates	Payments to Others
	Salaries and fees	\$	\$
	Purchases of real estate	\$	\$
	Purchase, rental or leasing and installation of machinery and equipment	\$	\$
	Construction or leasing of plant buildings and facilities	\$	\$
	Acquisition of other businesses (including the value of securities involved in this offering that may be used in exchange for the assets or securities of another issuer pursuant to a merger.)	\$	\$
	Repayment of indebtedness	\$	\$
	Working capital	\$	■ \$28,235,299.85
	Other (specify):	□ \$	\$
	Column Totals	\$	\$
	Total Payments Listed (column totals added)	⊠ \$ 2 <u>8.2</u>	35,299.85

D. FE	DER	\mathbf{AL}_{I}	SIG	NΑ	Т	JR	К
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The issuer has duly caused this notice to be signed by the undersigned duly authorized person. If this notice is filed under Rule 505, the following signature constitutes an undertaking by the issuer to furnish the U.S. Securities and Exchange Commission, upon written request of its staff, the information furnished by the issuer to any non-accredited investor pursuant to paragraph (b)(2) of Rule 502.

Issuer (Print or Type)	Signature /	Date
Confluence Networks, Inc.	1900	May 23, 2002
Name of Signer (Print or Type)	Title of Signer (Print or Type)	
Rob Seim	Vice President - Finance	

ATTENTION

Intentional Misstatements or Omissions of Fact Constitute Federal Criminal Violations. (See 18. U.S.C. 1001.)

APPENDIX

1		2	3			4			5
	non-ac inves St	to sell to credited tors in cate -Item 1)	Type of security and aggregate offering price offered in state (Part C -Item 1)		Type of investor and amount purchased in State (Part C-Item 2)				
State	Yes	No		Number of Accredited Investors	Amount	Number of Non-Accredited Investors	Amount	Yes	No
AL									
AK	<u> </u>								
AZ	·								
AR									
CA	<u> </u>	Х	Series B Preferred Stock	13	\$26,265,299.80				Х
CO				_					
CT							<u> </u>		
DE		Х	Series B Preferred Stock	1	\$499,999.75				X
DC									
FL									
GA									
HI									
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IL				- 1570					
IN									
IA			<u></u> .						
KS									
KY							· · · · · · · · · · · · · · · · · · ·		ļ
LA	<u> </u>								
ME	<u> </u>								<u> </u>
MD	ļ	V	Corine D. Donford I. Carella		64,000,92				
MA	ļ	Х	Series B Preferred Stock	1	\$4,999.82				Х
MI	<u> </u>								
MN	ļ <u></u>	ļ							
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APPENDIX

1		2	3		· · · · · · · · · · · · · · · · · · ·	4			5
	Intend non-acc inves	to sell to credited tors in ate -Item 1)	Type of security and aggregate offering price offered in state (Part C -Item 1)		Type of investor and amount purchased in State (Part C-Item 2)				
State	Yes	No ·	Convertible Securities	Number of Accredited Investors	Amount	Number of Non-Accredited Investors	Amount	Yes	No
NH				<u></u>					
NJ									
NM'									
NY									
NC									
ОН									
OK									
OR				-					
PA									
RI									
SC				· · ·					
SD									
TN		X	Series B Preferred Stock	2	\$25,000.52				х
TX		Х	Series B Preferred Stock	2	\$1,499,999.96				X
UT									
VT									
VA									
WA									
WI									
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